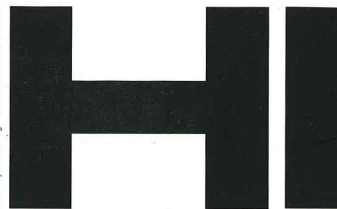


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Banquette Seating goes Interactive at Hill Cross Furniture

Hill Cross Furniture has launched a fully interactive banquette seating facility on their website which they claim is the first of its kind within the contract furniture arena.

The facility features high visual impact 3D CAD drawings for an all round pleasant and stimulating customer experience. In a virtual setting, customers can select an upholstery finish in a choice of 10 different colour options in either soft fabric or leather – there are literally hundreds of designs to choose from with the option to download the finished product for mood boards and presentations.

The new function has been developed to ease the decision-making process when ordering banquette seating in what is thought to be a very 'grey' area as choices can be extremely complex with thousands of designs to choose from.

Managing Director, Jake Bailey, said: "We have invested heavily in our website and we are always developing new features to help customers, designers and specifiers make their design choices. Our whole premise is to be customer focused and to give clients as much information as possible in order to make their



life easier. Banquette seating is undoubtedly one of the most complex areas within the contract furniture market and there is very limited information available to them."

The Hill Cross website also provides detailed information about banquette seating construction, arm and divider types as well as

numerous completed banquette seating projects. It is also possible to download a 54-page product brochure from the website. Over the next 12 months Hill Cross plan to add more fabrics to the visualisations.

Hill Cross Furniture, 01325 378307
www.hillcrossfurniture.co.uk

£80m restoration for The Langham, London

Leading high speed internet supplier, RIEO Communications, has installed a fully converged wireless infrastructure at The Langham, London, during the hotel's recent £80m restoration and refurbishment project.

This new network provided by 126 wireless access ports provides complete coverage throughout the hotel for guest and staff applications. These applications include VOIP for guest and hotel staff, F & B Point of Sale, in-room media control systems and high speed internet access.

The Langham first appointed RIEO Communications to deploy their wired high speed internet access solution back in 2005 and have since established a strong business relationship. During this period they have worked closely with The Langham management team to deploy the latest technology and infrastructures available.

Geoffrey Glynn, Information Systems Manager at The Langham, London comments: "RIEO have provided a first class product and service over the past 4 years and we had every confidence in them supplying our latest wireless network. RIEO had the knowledge and experience to assist us in deploying this type of infrastructure. The installation has been smooth and efficient and is fully supported by RIEO 24/7."

